



GUIDE

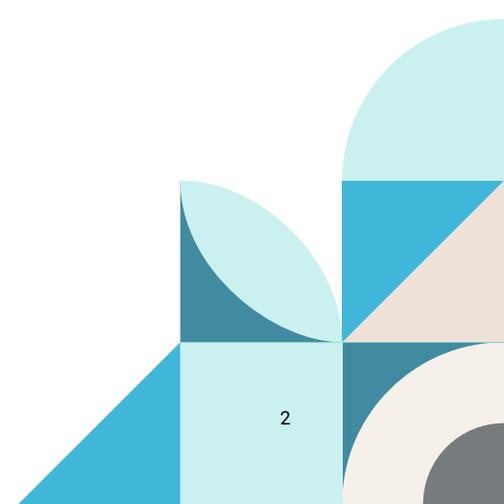
Companies succeeding with MFT in the cloud

See how managed cloud services lower costs and reduce risk to deliver bottom-line results



Table of contents

01	Upgrading and simplifying file transfer for a future-proof enterprise	3
02	Why companies choose Axway for MFT operations	5
	Elevating business operations with MFT in the cloud	5
03	Customer case studies	6
	Railinc	6
	California OTech	6
	Bpifrance	7
	Textron	7
04	Who Is Axway?	8
	What we do	8
	How we do it	8



**01**

Upgrading and simplifying file transfer for a future-proof enterprise

As pressure grows to move more mission-critical data quickly and securely, enterprises are looking to the cloud to upgrade managed file transfer (MFT) operations or simplify MFT with SaaS.



85% of organizations will embrace a cloud-first principle by 2025. By 2025, Gartner estimates that over 95% of new digital workloads will be deployed on cloud-native platforms, up from 30% in 2021.¹

Axway has been a trusted partner for MFT solutions for over two decades, helping companies meet growing digital business demands, ensure robust data protection and regulatory compliance, and fill the expertise gap an increasing number of organizations are experiencing.

¹ <https://www.gartner.com/en/newsroom/press-releases/2021-11-10-gartner-says-cloud-will-be-the-centerpiece-of-new-digital-experiences>

Secure MFT in the cloud is an option for any business regardless of size. Axway offers pay-as-you-go subscription services that let you outsource all or some of your mission-critical data exchange operations to our cloud MFT experts.



10 years of providing managed cloud services



Your MFT cloud instance available in **weeks**



200+ customers
already deployed to the cloud

02

Why companies choose Axway for MFT operations

With 50 percent of business-critical processes involving file transfers or exchanges in organizations¹, Axway Managed Cloud Services for MFT provides the security and reliability businesses need to successfully upgrade or simplify their MFT operations for the future.



Security. World-class security protects business data with customizable SLAs to meet unique needs.



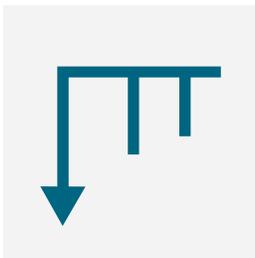
Flexibility. Support for current MFT practices with a smooth transition to a flexible subscription model.



Trust. 24/7 dedicated teams to support large file transfer volumes and complex environments.

Elevating business operations with MFT in the cloud

Outsourcing the management of your MFT infrastructure to Axway provides the support you need to enable digital transformation and support other business initiatives.



Reduce business and technical risks



Free up teams to focus on innovation



Optimize your total cost of ownership

¹ Vanson Bourne – Digital file and data sharing (Jan. 2020)

03

Customer case studies



Railinc keeps millions of rail assets rolling 24/7

Railinc supports U.S. commercial and government organizations with information services to keep their assets moving day and night. Railinc chose Axway Managed File Transfer to ensure stores can stock their shelves with household essentials.

99.95% availability helps Railinc ensure always-on integration

450,000 daily file transfers, making 24/7 uptime essential

>2 million assets a year move across North America's rails

[Read the Case Study](#) →



California OTech supports high-quality digital services for citizens

The Office of Technology Services (OTech) replaced time-consuming approaches to data sharing such as physical storage media and email attachments with a single, central instance of Axway Managed File Transfer.

50 agencies move data quickly, securely and cost-effectively

Zero need for physical storage media, reducing costs

Sensitive data secured, facilitating regulatory compliance

[Read the Case Study](#) →



Railinc plays a critical role in keeping North America's rail industry moving – and SecureTransport will continue to be a key enabler of our mission-critical services.

Jeffrey Yusiewicz, Senior Middleware Messaging Engineer at Railinc



Axway Managed File Transfer has enabled us to deploy consolidated and secure file transfer services across the state. It is phenomenal how many problems we are solving using this product.

Kevin Paddock, Supervisor of Web Services at OTech

bpifrance Enabling rapid setup of state-guaranteed loans and keeping the French economy innovative and competitive

Bpifrance knew that MFT Cloud Services would provide the flexibility, reliability, and fast time-to-market they need as a public investment bank. Within just three months, they put in place more than 700 secure file transfer connections with banks and achieved a 300 percent increase in data volumes.

Enables rapid set-up of financial payments to partners

Empowers French economy to meet future challenges

Simplifies management of information flows with scalability

[Read the Case Study](#) →



Textron enhances the security of mission-critical file transfers with Axway

To keep core activities running smoothly, Textron exchanges over 20,000 files of various size every day. Axway MFT Cloud Services enables them to support more than six million exchanges a year – with 24/7 tracking, automated alerts for delivery failures, and around-the-clock technical support.

Provides 24/7 tracking for every file transfer

Frees time to focus on service innovation

Eliminates manual work by moving MFT to the cloud

[Read the Case Study](#) →



With a stable, secure and above all flexible cloud platform from Axway for exchanging files with partners and clients, we are confident that we can meet whatever the future has in store.



When we evaluated Axway Managed Cloud Services for MFT, the benefits were clear. By moving our MFT capabilities to the cloud, we knew we would eliminate the manual work associated with our on-premises platform.

Matt Miller, IT Business Analyst at Textron

04

Who Is Axway?

Axway is a pioneer in the world of data integration, enabling enterprises to securely Open Everything and move data across a complex world of new and old technologies. Our API management platform, Amplify, serves as the cornerstone for API strategies and successes realized by top brands worldwide, and our managed file transfer and EDI/B2B integration solutions have been proven and trusted for over 20 years.

What we do

We provide expertise and technology that has helped over 11,000 businesses in more than 100 countries unlock the full value of their enterprise data to create brilliant customer experiences, expand into new markets, and take advantage of emergent opportunities.

How we do it

Axway's API-first approach supports secure, cloud-based digital ecosystems. With Axway Managed Cloud Services for MFT, businesses can:

- Migrate to the cloud, a little or a lot, at their own pace
- Upgrade or simplify MFT operations at a predictable cost
- Secure data, meet SLAs, and ensure regulatory compliance
- Future-proof operations with flexible implementation and high availability
- Focus on innovating new services, responding to disruption, and growing the enterprise

The power of a cloud platform paired with expertise

- Single-tenant environment, with the ability to deploy to any region(s)
- Optimized for high SLAs up to 99.99%
- A flexible model with options and levels of SLAs
- Predictable pricing with upgrade costs included

[Learn More About the Benefits of Axway Managed Cloud](#) →

[Learn More About Upgrading Your MFT With Single-Tenant Managed Cloud Services](#) →